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## **Second Phase, A Billtrust Solution, Application Certified by Acumatica**

### ***The Second Phase eCommerce application is recognized as an “Acumatica-Certified Application” by the Cloud ERP company***

**Boulder, CO — January 23, 2020 —** Second Phase, Advanced B2B ECommerce, today announced that its software has been recognized as an Acumatica-Certified Application (ACA). Acumatica, the world’s fastest-growing cloud ERP company, has been recognized as a Visionary in [Gartner’s Magic Quadrant for Cloud Core Financial Management Suites for Midsize, Large and Global Enterprises 2019](#), as well as in The Gartner Magic Quadrant for Cloud ERP for Product-Centric Midsize Enterprises.

Acumatica is a comprehensive, browser-based Cloud ERP solution optimized for ease of use, adaptability, mobility, speed, and security. The ACA title highlights outstanding development partners whose applications have met the highest standards set for Acumatica integration and functionality.

“Customers who want to stay competitive need flexible, responsive technology to execute their long-term business strategies,” said Christian Lindberg, Vice President of Partner Solutions at Acumatica. “Our ACA label is built to help customers find applications capable of delivering that. We’re proud to recognize Second Phase ECommerce as an Acumatica-Certified Application. It masterfully utilizes the Acumatica platform to meet customers’ growing business demands.”

To become an Acumatica-Certified Application, Second Phase has demonstrated commitment to quality by passing the Acumatica software test and aligning to future Acumatica roadmap releases.

“We’re honored to receive this kind of recognition from the Acumatica developers themselves,” said Mark Kostovny, Group President at Second Phase, A Billtrust Solution. “This is a testament to the strength of our application and the depth of our integration with the Acumatica platform. With our suite of enhancements and Acumatica’s solid foundation, I believe the sky’s the limit for us.”

#### **About Second Phase, A Billtrust Solution**

Second Phase, A Billtrust Solution, based in Boulder, CO, provides B2B sellers with cost effective ecommerce solutions to drive sales and serve customers 24/7. Configurable and seamlessly integrated with existing ERP systems, Second Phase solutions range from turnkey webstores to fully custom builds. The company is the official eCommerce provider of the largest distributor buying group in the U.S., IMARK Group. Acquired by Billtrust in 2019, Second Phase’s offerings represent the first step in complete order-to-cash automation.

Learn more by visiting <https://www.secondphase.net/Acumatica/>

#### **About Acumatica**

Acumatica provides cloud-based business management software that enables small and mid-size companies to accelerate their businesses. Built on cloud and mobile technology and a unique customer-centric licensing model, Acumatica delivers a suite of fully integrated business management applications, such as Financials, Distribution, CRM, and Project Accounting, on a robust and flexible platform. For more information, visit [www.acumatica.com](http://www.acumatica.com).